

Strategic negotiations offerings (general program or any of below)

- Deal design and implementation
- Value creation through negotiations
- Alternative dispute resolution & management (mediation, conciliation & arbitration)
- Creating a world-class negotiating organization
- Negotiating for senior executives
- Bargaining with a harmful adversary
- Negotiating in an international context
- Negotiation workshop for lawyers
- Negotiation workshop for financial dealmakers
- Negotiations and difficult conversations
- Creating deals in value and disputes
- Preparing & negotiating effectively
- Mediation and conciliation workshop
- Managing financial negotiations
- Managing emotionally challenging conflicts & negotiations
- Negotiation workshop: preparing adequately & negotiating effectively